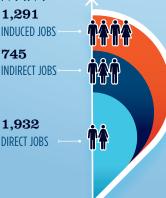


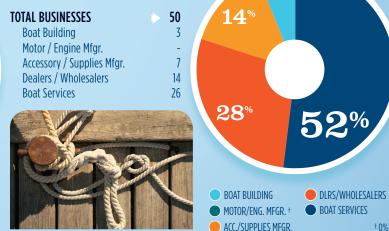
Boat Building 193 35% Motor / Engine Mfgr. Accessory / Supplies Mfgr. 80 Dealers / Wholesalers 63 **Boat Services** 215 15% 11% DIRS/WHOLESALERS BOAT BUILDING BOAT SERVICES MOTOR/ENG. MFGR. ⁺ ACC./SUPPLIES MFGR. + 0%

ESTIMATED JOBS IMPACT OF RECREATIONAL BOATING-RELATED SPENDING IN MN-1

EST. TOTAL JOBS	3,968
	MILLIONS
EST. TOTAL LABOR INCOME	\$164.1
Est. Direct Income	\$65.7
Est. Indirect Income	\$41.9
Est. Induced Income	\$56.5

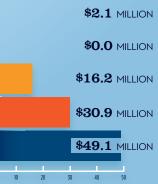






RECREATIONAL BOATING INDUSTRY SALES IN MN-1

Boat Building Motor / Engine Mfgr Accessory / Supplie TOTAL MFGR. SALES		MILLIONS \$2.1 \$0.0 \$16.2 \$ 18.3	
Dealers / Wholesale Boat Services TOTAL RETAIL & SERV		\$30.9 \$49.1	
 BOAT BUILDING MOTOR/ENG. MFGR. ACC./SUPPLIES MFGR. 	DLRS/WHC	DLESALERS	



Source: NMMA's Center of Knowledge; Recreational Marine Research Center at Michigan State University